

# **Lithographers and Photoengravers Local 285**

## **Benefit Plan Renewal Strategy**

**May 8, 2024**

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# **Lithographers and Photoengravers Local 285**

## ***Benefit Plan Overview***

- Lithographers and Photoengravers Local 285 Welfare Fund currently provides its members with medical insurance (Kaiser Permanente), dental insurance (CIGNA), vision insurance (National Vision Administrators) as well as life/AD&D and short-term disability insurance (Mutual of Omaha). These fully insured benefits renew March 1, 2025
- The Fund will be reviewing alternate carrier options to ensure the membership is being provided with a strong network of physicians and hospitals while achieving the best possible pricing for the coverage provided.

## ***Data Collection and Carrier Survey/Review***

- Historically, Kaiser Permanente has released renewal information less than 90 days prior to the March 1<sup>st</sup> renewal date. Kaiser has committed to providing the Fund the March 1, 2025 renewal in October 2024. If the group medical and prescription drug renewal is obtained at that time, a survey of alternate medical insurance carriers can be completed well in advance of the plan renewal date.
- Fully insured and level-funded group medical and prescription drug options will be reviewed.
- A survey of dental insurance carriers will also be conducted.

# Lithographers and Photoengravers Local 285

## Trends

### Monthly Medical Premium Rate History

|                                   | 2020-2021  | 2021-2022  | 2022-2023  | 2023-2024  | 2024-2025  |
|-----------------------------------|------------|------------|------------|------------|------------|
| <b>DHMO Select \$2,500</b>        |            |            |            |            |            |
| Single                            | \$525.48   | \$557.00   | \$586.22   | \$624.32   | \$677.38   |
| Single Plus One                   | \$1,050.95 | \$1,114.00 | \$1,172.44 | \$1,248.64 | \$1,354.75 |
| Family                            | \$1,518.62 | \$1,609.73 | \$1,694.17 | \$1,804.29 | \$1,957.62 |
| Increase from prior year (%)      |            | 6.0%       | 5.2%       | 6.5%       | 8.5%       |
| Increase over last five years (%) |            |            |            |            | 28.9%      |

|                                   |            |            |            |            |            |
|-----------------------------------|------------|------------|------------|------------|------------|
| <b>DHMO Select \$750</b>          |            |            |            |            |            |
| Single                            | \$576.01   | \$610.57   | \$642.57   | \$684.33   | \$742.49   |
| Single Plus One                   | \$1,152.02 | \$1,221.14 | \$1,285.13 | \$1,368.66 | \$1,484.98 |
| Family                            | \$1,664.67 | \$1,764.55 | \$1,857.02 | \$1,977.72 | \$2,145.79 |
| Increase from prior year (%)      |            | 6.0%       | 5.2%       | 6.5%       | 8.5%       |
| Increase over last five years (%) |            |            |            |            | 28.9%      |

|                                   |            |            |            |            |            |
|-----------------------------------|------------|------------|------------|------------|------------|
| <b>HMO Signature \$15/\$25</b>    |            |            |            |            |            |
| Single                            | \$705.53   | \$747.86   | \$787.14   | \$838.30   | \$909.54   |
| Single Plus One                   | \$1,411.05 | \$1,495.72 | \$1,574.28 | \$1,676.60 | \$1,819.08 |
| Family                            | \$2,038.97 | \$2,161.31 | \$2,274.84 | \$2,422.69 | \$2,628.57 |
| Increase from prior year (%)      |            | 6.0%       | 5.3%       | 6.5%       | 8.5%       |
| Increase over last five years (%) |            |            |            |            | 28.9%      |

|                              |            |            |  |  |  |
|------------------------------|------------|------------|--|--|--|
| <b>Flex</b>                  |            |            |  |  |  |
| Single                       | \$868.13   | \$920.22   |  |  |  |
| Single Plus One              | \$1,736.26 | \$1,840.44 |  |  |  |
| Family                       | \$2,508.89 | \$2,659.42 |  |  |  |
| Increase from prior year (%) |            | 6.0%       |  |  |  |

### Monthly Employer Contribution History

|                                | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 |
|--------------------------------|-----------|-----------|-----------|-----------|-----------|
| <b>Employers</b>               |           |           |           |           |           |
| Doyle Printing and Offset - BB | \$860.00  | \$860.00  | \$865.00  | \$875.00  | \$875.00  |
| Mosaic - BB                    | \$910.00  | \$915.00  | \$920.00  | \$925.00  | \$930.00  |
| Kelly Press - L                | \$920.00  | \$920.00  | \$920.00  | \$940.00  | \$950.00  |
| Mosaic - L                     | \$910.00  | \$915.00  | \$920.00  | \$925.00  | \$930.00  |
| Waivers                        | \$544.00  | \$544.00  | \$544.00  | \$544.00  | \$544.00  |

# Lithographers and Photoengravers Local 285

## Annual Enrollment History (Subscribers)

|                                   | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2024-2025<br>census |
|-----------------------------------|-----------|-----------|-----------|-----------|-----------|---------------------|
| <b>DHMO Select \$2,500</b>        |           |           |           |           |           |                     |
| Single                            | 3         | 1         | 5         | 13        | 15        | 14                  |
| Single Plus One                   | 1         | 1         | 2         | 1         | 2         | 2                   |
| Family                            | 1         | 1         | 2         | 2         | 1         | 1                   |
| Total                             | 5         | 3         | 9         | 16        | 18        | 17                  |
| Increase from prior year (#)      |           | -2        | 6         | 7         | 2         | 1                   |
| Increase over last five years (#) |           |           |           |           | 13        | 12                  |
| <b>DHMO Select \$750</b>          |           |           |           |           |           |                     |
| Single                            | 14        | 20        | 14        | 16        | 17        | 16                  |
| Single Plus One                   | 13        | 12        | 7         | 9         | 8         | 6                   |
| Family                            | 5         | 3         | 5         | 7         | 8         | 8                   |
| Total                             | 32        | 35        | 26        | 32        | 33        | 30                  |
| Increase from prior year (#)      |           | 3         | -9        | 6         | 1         | -2                  |
| Increase over last five years (#) |           |           |           |           | 1         | -2                  |
| <b>HMO Signature \$15/\$25</b>    |           |           |           |           |           |                     |
| Single                            | 32        | 33        | 22        | 18        | 14        | 11                  |
| Single Plus One                   | 26        | 25        | 18        | 10        | 14        | 9                   |
| Family                            | 14        | 16        | 9         | 4         | 4         | 4                   |
| Total                             | 72        | 74        | 49        | 32        | 32        | 24                  |
| Increase from prior year (#)      |           | 2         | -25       | -17       | 0         | -8                  |
| Increase over last five years (#) |           |           |           |           | -40       | -48                 |
| <b>Flex PPO</b>                   |           |           |           |           |           |                     |
| Single                            | 1         | 0         |           |           |           |                     |
| Single Plus One                   | 0         | 0         |           |           |           |                     |
| Family                            | 0         | 0         |           |           |           |                     |
| Total                             | 1         | 0         |           |           |           |                     |
| Increase from prior year (#)      |           |           |           |           |           |                     |
| Total Enrollment                  | 110       | 112       | 84        | 80        | 83        | 71                  |
| Increase from prior year (#)      |           | 2         | -28       | -4        | 3         | -9                  |
| Increase over last five years (#) |           |           |           |           | -27       | -39                 |

# Lithographers and Photoengravers Local 285

## Reserves and Contribution Strategy

### Monthly Member Contribution History (w/ DHMO dental)

|                                | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | Member<br>Contribution<br>to 2024-2025<br>Medical<br>Premium (%) |
|--------------------------------|-----------|-----------|-----------|-----------|-----------|------------------------------------------------------------------|
| <b>DHMO Select \$2,500</b>     |           |           |           |           |           |                                                                  |
| Single                         | \$5.52    | \$23.76   | \$50.72   | \$80.96   | \$101.80  | 15.0%                                                            |
| Single Plus One                | \$10.48   | \$43.00   | \$96.72   | \$155.32  | \$195.36  | 14.4%                                                            |
| Family                         | \$14.92   | \$60.16   | \$137.68  | \$221.52  | \$278.60  | 14.2%                                                            |
| <b>DHMO Select \$750</b>       |           |           |           |           |           |                                                                  |
| Single                         | \$29.88   | \$77.32   | \$107.04  | \$146.04  | \$166.92  | 22.5%                                                            |
| Single Plus One                | \$59.76   | \$150.16  | \$209.40  | \$285.56  | \$325.56  | 21.9%                                                            |
| Family                         | \$86.36   | \$188.76  | \$300.52  | \$409.68  | \$466.80  | 21.8%                                                            |
| <b>HMO Signature \$15/\$25</b> |           |           |           |           |           |                                                                  |
| Single                         | \$150.72  | \$214.60  | \$251.64  | \$313.12  | \$333.96  | 36.7%                                                            |
| Single Plus One                | \$301.40  | \$424.72  | \$498.56  | \$631.64  | \$659.68  | 36.3%                                                            |
| Family                         | \$435.52  | \$611.72  | \$718.32  | \$892.48  | \$949.56  | 36.1%                                                            |
| <b>Flex PPO</b>                |           |           |           |           |           |                                                                  |
| Single                         | \$302.24  |           |           |           |           |                                                                  |
| Single Plus One                | \$604.52  |           |           |           |           |                                                                  |
| Family                         | \$873.52  |           |           |           |           |                                                                  |

- The welfare plan reserves for Lithographers and Photoengravers Local 285 Welfare Fund are currently \$2,251,344. This is an estimated 18.1 month reserve as of February 29, 2024.
- The estimated annual benefit cost effective March 1, 2024 was \$1,118,859 (based on 71 subscribers). Employer contributions (including 2 waivers) was estimated at \$805,236. Employer contributions represent roughly 72% of the annual benefit cost. These figures do not include administrative costs.

# **Lithographers and Photoengravers Local 285**

## **Supplemental Trend Information**

## Enhancing medical benefits while preparing to manage higher costs

No doubt, healthcare premiums are rising, but that hard fact leaves many employers undeterred in their efforts to enhance medical benefits as they prepare for increasing costs. About 2 in 5 have committed to this path in 2023, which is part of a focus on investing in total rewards to strengthen organizational attachment. After base salary (78%) and variable compensation or bonus programs (40%), medical benefits are receiving the most attention from employers (39%), up by 6 points from 2022.

Median health plan premium increases at the most recent renewal were 5%–5.9%, up from 4%–4.9% in 2022. A recent actuarial consensus forecasts cost trends of 5.7%–7.1% for medical, depending on the level of plan member cost sharing. Combined medical and pharmacy projections are 6.3%–7.9% in 2023, up from 5.5%–6.9% a year earlier.<sup>1</sup> Overall, double-digit increases were experienced by 21%, including 24% of small, 21% of lower midsize, 24% of upper midsize and 14% of large employers.

Beyond increasing costs related to mental health, COVID catch-up and prescription drugs, growing healthcare sector wages, labor shortages and consolidation are contributing to higher prices. And healthcare delivery system challenges raise costs in real time while actual price increases typically lag. These trends, now rippling through the carrier base and entering the employer-sponsored healthcare space, show up as increasing medical premiums.

### MEDIAN HEALTH PLAN PREMIUM INCREASE AT THE MOST RECENT RENEWAL

2023

5%–5.9%

2022

4%–4.9%



## TECHNOLOGY & INNOVATION INSIGHT

Carriers continue to pursue a more powerfully integrated plan for improving healthcare and containing costs. Through coordinated efforts with digital leaders, they've started to shift from an enrollment focus to comprehensive HR technology solutions that offer far more range and flexibility. **Data systems** can capture information across multiple sources to enable more precise communications targeting and improved healthcare navigation. Far beyond identifying the origin of claims, they're able to predict costs based on clusters, which allows them to recommend appropriate actions. **Data optimization** further supports the evolution of benefits structure and implementation, enhancing the employee experience.

## Increase in the health plan premium at the most recent renewal (final)

| Category           | Base  | Decreased | 0%–0.9% | 1%–1.9% | 2%–2.9% | 3%–3.9% | 4%–4.9% | 5%–5.9% |
|--------------------|-------|-----------|---------|---------|---------|---------|---------|---------|
| ALL                | 3,372 | 7%        | 14%     | 4%      | 6%      | 8%      | 8%      | 9%      |
| North Central      | 1,117 | 8%        | 14%     | 3%      | 5%      | 9%      | 7%      | 9%      |
| Northeast          | 474   | 7%        | 11%     | 4%      | 7%      | 8%      | 8%      | 10%     |
| South Central      | 604   | 9%        | 18%     | 4%      | 6%      | 8%      | 7%      | 8%      |
| Southeast          | 513   | 7%        | 15%     | 5%      | 5%      | 8%      | 8%      | 9%      |
| West               | 664   | 6%        | 11%     | 5%      | 6%      | 8%      | 9%      | 11%     |
| For Profit         | 1,996 | 8%        | 13%     | 4%      | 5%      | 10%     | 8%      | 9%      |
| Nonprofit          | 1,271 | 7%        | 15%     | 4%      | 7%      | 7%      | 8%      | 10%     |
| Under 100 FTEs     | 1,043 | 10%       | 10%     | 4%      | 3%      | 8%      | 8%      | 9%      |
| 100 to 499 FTEs    | 1,361 | 8%        | 15%     | 4%      | 7%      | 6%      | 7%      | 9%      |
| 500 to 999 FTEs    | 359   | 4%        | 13%     | 5%      | 7%      | 10%     | 7%      | 11%     |
| 1,000 or more FTEs | 559   | 4%        | 16%     | 4%      | 8%      | 13%     | 9%      | 11%     |

| Category           | Base  | 6%–6.9% | 7%–7.9% | 8%–8.9% | 9%–9.9% | 10%–10.9% |
|--------------------|-------|---------|---------|---------|---------|-----------|
| ALL                | 3,372 | 6%      | 6%      | 6%      | 5%      | 6%        |
| North Central      | 1,117 | 6%      | 6%      | 6%      | 5%      | 5%        |
| Northeast          | 474   | 7%      | 5%      | 5%      | 5%      | 7%        |
| South Central      | 604   | 5%      | 5%      | 5%      | 4%      | 6%        |
| Southeast          | 513   | 4%      | 7%      | 5%      | 3%      | 7%        |
| West               | 664   | 6%      | 7%      | 6%      | 7%      | 5%        |
| For Profit         | 1,996 | 6%      | 6%      | 5%      | 5%      | 6%        |
| Nonprofit          | 1,271 | 5%      | 6%      | 6%      | 6%      | 6%        |
| Under 100 FTEs     | 1,043 | 5%      | 7%      | 7%      | 5%      | 6%        |
| 100 to 499 FTEs    | 1,361 | 6%      | 6%      | 5%      | 5%      | 5%        |
| 500 to 999 FTEs    | 359   | 6%      | 3%      | 6%      | 5%      | 8%        |
| 1,000 or more FTEs | 559   | 6%      | 7%      | 5%      | 5%      | 6%        |

| Category           | Base  | 11%–11.9% | 12%–12.9% | 13%–13.9% | 14%–14.9% | 15% or more |
|--------------------|-------|-----------|-----------|-----------|-----------|-------------|
| ALL                | 3,372 | 2%        | 3%        | 1%        | 2%        | 7%          |
| North Central      | 1,117 | 2%        | 2%        | 2%        | 2%        | 8%          |
| Northeast          | 474   | 2%        | 3%        | 1%        | 1%        | 7%          |
| South Central      | 604   | 2%        | 3%        | 1%        | 2%        | 7%          |
| Southeast          | 513   | 1%        | 2%        | 2%        | 1%        | 10%         |
| West               | 664   | 2%        | 3%        | 1%        | 2%        | 5%          |
| For Profit         | 1,996 | 2%        | 3%        | 1%        | 2%        | 8%          |
| Nonprofit          | 1,271 | 3%        | 2%        | 1%        | 2%        | 6%          |
| Under 100 FTEs     | 1,043 | 2%        | 3%        | 2%        | 2%        | 9%          |
| 100 to 499 FTEs    | 1,361 | 2%        | 3%        | 1%        | 1%        | 9%          |
| 500 to 999 FTEs    | 359   | 3%        | 2%        | 2%        | 3%        | 6%          |
| 1,000 or more FTEs | 559   | 1%        | 1%        | 0%        | 2%        | 4%          |

## Increase in the health plan premium one year prior to the most recent renewal (final)

| Category           | Base  | Decreased | 0%–0.9% | 1%–1.9% | 2%–2.9% | 3%–3.9% | 4%–4.9% | 5%–5.9% |
|--------------------|-------|-----------|---------|---------|---------|---------|---------|---------|
| ALL                | 3,118 | 7%        | 18%     | 4%      | 6%      | 10%     | 8%      | 9%      |
| North Central      | 1,052 | 6%        | 19%     | 4%      | 6%      | 11%     | 6%      | 9%      |
| Northeast          | 431   | 8%        | 15%     | 4%      | 8%      | 8%      | 9%      | 7%      |
| South Central      | 562   | 7%        | 22%     | 4%      | 6%      | 9%      | 9%      | 8%      |
| Southeast          | 472   | 8%        | 20%     | 5%      | 3%      | 10%     | 7%      | 8%      |
| West               | 601   | 6%        | 14%     | 5%      | 7%      | 10%     | 8%      | 13%     |
| For Profit         | 1,840 | 7%        | 18%     | 4%      | 5%      | 10%     | 7%      | 10%     |
| Nonprofit          | 1,196 | 6%        | 18%     | 5%      | 7%      | 10%     | 9%      | 9%      |
| Under 100 FTEs     | 970   | 7%        | 14%     | 4%      | 5%      | 9%      | 8%      | 11%     |
| 100 to 499 FTEs    | 1,251 | 8%        | 19%     | 4%      | 7%      | 9%      | 8%      | 8%      |
| 500 to 999 FTEs    | 335   | 6%        | 21%     | 5%      | 6%      | 10%     | 7%      | 8%      |
| 1,000 or more FTEs | 527   | 4%        | 22%     | 5%      | 7%      | 13%     | 8%      | 11%     |

| Category           | Base  | 6%–6.9% | 7%–7.9% | 8%–8.9% | 9%–9.9% | 10%–10.9% |
|--------------------|-------|---------|---------|---------|---------|-----------|
| ALL                | 3,118 | 6%      | 6%      | 5%      | 4%      | 6%        |
| North Central      | 1,052 | 5%      | 6%      | 5%      | 5%      | 6%        |
| Northeast          | 431   | 7%      | 7%      | 5%      | 4%      | 7%        |
| South Central      | 562   | 4%      | 6%      | 5%      | 4%      | 6%        |
| Southeast          | 472   | 6%      | 4%      | 4%      | 3%      | 7%        |
| West               | 601   | 8%      | 5%      | 5%      | 4%      | 6%        |
| For Profit         | 1,840 | 6%      | 6%      | 4%      | 4%      | 7%        |
| Nonprofit          | 1,196 | 6%      | 6%      | 5%      | 4%      | 5%        |
| Under 100 FTEs     | 970   | 7%      | 6%      | 5%      | 5%      | 8%        |
| 100 to 499 FTEs    | 1,251 | 5%      | 6%      | 4%      | 5%      | 6%        |
| 500 to 999 FTEs    | 335   | 5%      | 5%      | 6%      | 2%      | 6%        |
| 1,000 or more FTEs | 527   | 6%      | 6%      | 5%      | 3%      | 4%        |

| Category           | Base  | 11%–11.9% | 12%–12.9% | 13%–13.9% | 14%–14.9% | 15% or more |
|--------------------|-------|-----------|-----------|-----------|-----------|-------------|
| ALL                | 3,118 | 2%        | 2%        | 1%        | 1%        | 5%          |
| North Central      | 1,052 | 2%        | 2%        | 1%        | 1%        | 6%          |
| Northeast          | 431   | 1%        | 1%        | 1%        | 1%        | 6%          |
| South Central      | 562   | 1%        | 2%        | 1%        | 1%        | 5%          |
| Southeast          | 472   | 3%        | 3%        | 0%        | 1%        | 6%          |
| West               | 601   | 1%        | 2%        | 1%        | 1%        | 3%          |
| For Profit         | 1,840 | 2%        | 2%        | 1%        | 1%        | 5%          |
| Nonprofit          | 1,196 | 1%        | 2%        | 1%        | 1%        | 5%          |
| Under 100 FTEs     | 970   | 2%        | 3%        | 1%        | 1%        | 6%          |
| 100 to 499 FTEs    | 1,251 | 1%        | 2%        | 1%        | 1%        | 6%          |
| 500 to 999 FTEs    | 335   | 2%        | 2%        | 1%        | 1%        | 5%          |
| 1,000 or more FTEs | 527   | 1%        | 1%        | 1%        | 1%        | 2%          |

# TRENDS REPORT

## TREND 1 HEALTH PLAN DESIGN & COST

### INFLATION

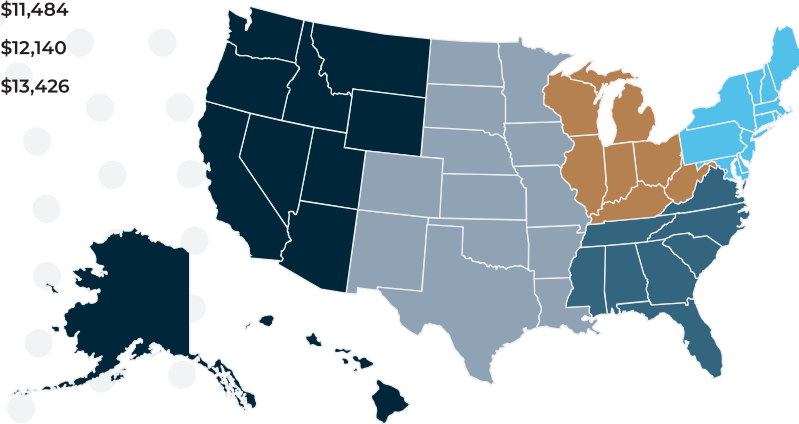
**THE 2022** UBA employee benefits benchmarking finds that health plan premiums rose approximately 5.7%, ending a three-year trend of more manageable increases between 4% and 5%. As predicted, health care costs have increased more than usual due to a wide range of pandemic-related causes but are well below the record high of nearly 10% in 2018. UBA Partner Firms have leveraged highly specialized benchmarking, careful plan design, and informed negotiation to help employers manage rising costs.

### TOTAL AVERAGE ANNUAL COST PER EMPLOYEE (all plans)

**ACROSS ALL PLANS**, the average total annual cost per employee is \$12,024 and reflects both the employer and employee contributions.

#### REGION

|                 |          |
|-----------------|----------|
| ■ SOUTHEAST     | \$11,667 |
| ■ CENTRAL       | \$11,633 |
| ■ WEST          | \$11,484 |
| ■ NORTH CENTRAL | \$12,140 |
| ■ NORTHEAST     | \$13,426 |



Plans in the Northeast continue to cost the most, largely due to more state-mandated benefits

#### GROUP SIZE

|                    |          |
|--------------------|----------|
| 1 - 50 EMPLOYEES   | \$11,829 |
| 51 - 500 EMPLOYEES | \$12,243 |
| 501+ EMPLOYEES     | \$12,795 |



## TRENDS REPORT



### TREND 6 HMO/EPO PLANS

**IN GENERAL,** 18% of employers offer health maintenance organization (HMO)/exclusive provider organization (EPO) plans, which reflects a 14.2% decrease in prevalence from 2021. However, this national trend can be misleading since some regions and local markets are wholly devoted to these plans.

#### TOTAL COST

**ON AVERAGE,** HMO/EPO plans cost \$12,221 per employee per year, inclusive of both employer and employee contributions.

#### AVERAGE HMO/EPO PLAN COST PER EMPLOYEE PER YEAR

##### REGION

|               |          |
|---------------|----------|
| SOUTHEAST     | \$12,511 |
| CENTRAL       | \$10,848 |
| WEST          | \$11,997 |
| NORTH CENTRAL | \$11,080 |
| NORTHEAST     | \$13,582 |

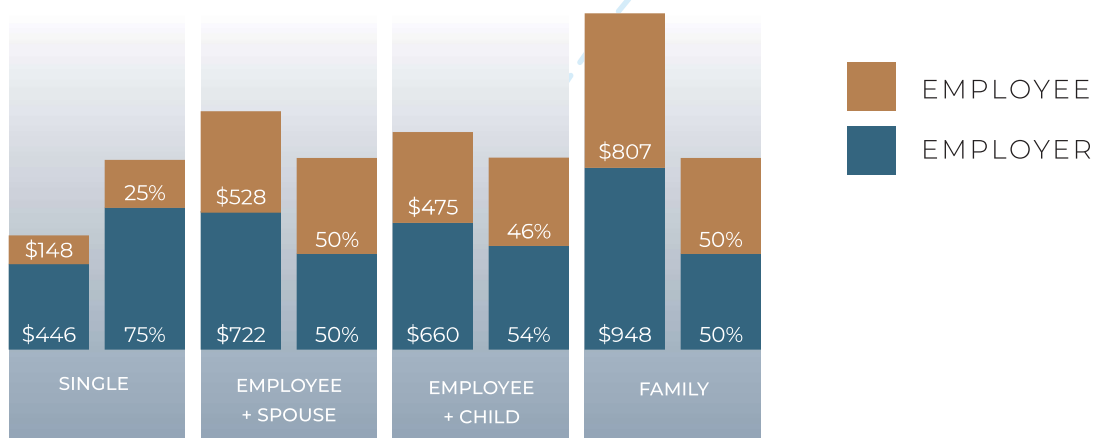
##### GROUP SIZE

|                       |          |
|-----------------------|----------|
| 1 - 50 EMPLOYEES      | \$11,988 |
| 51 - 100 EMPLOYEES    | \$12,172 |
| 101 - 250 EMPLOYEES   | \$12,831 |
| 251 - 500 EMPLOYEES   | \$12,527 |
| 501 - 1,000 EMPLOYEES | \$13,509 |
| 1,001+ EMPLOYEES      | \$13,155 |

#### KEY BENCHMARKS

- Small businesses as well as those in the central U.S. have the lowest HMO/EPO plan premiums.
- HMO/EPO plans in the Northeast—as well as those offered by large groups—cost the most.

#### AVERAGE MONTHLY PREMIUM CONTRIBUTIONS



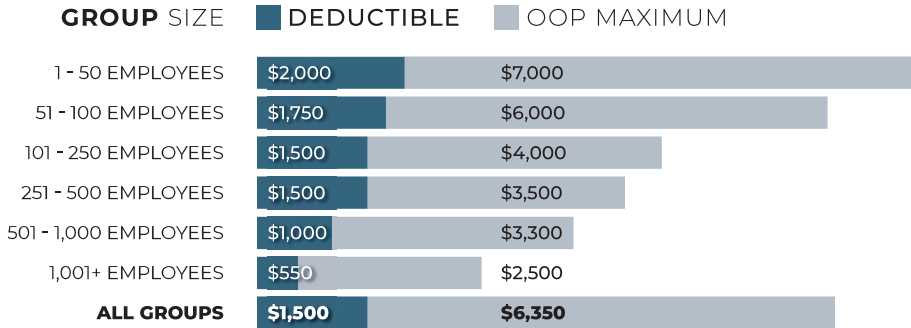


## TRENDS REPORT

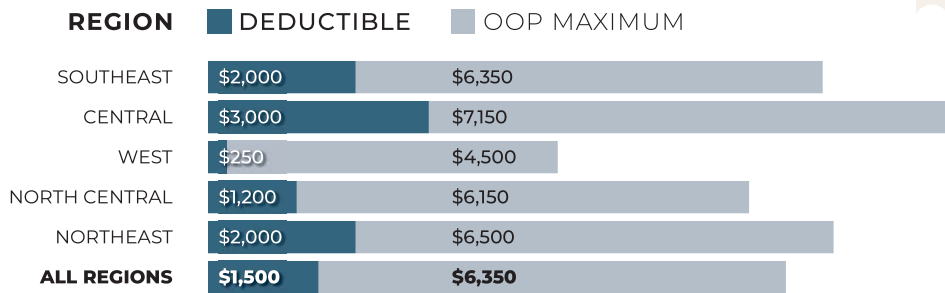


### TREND 6

#### MEDIAN SINGLE DEDUCTIBLES AND OUT-OF-POCKET COSTS



EMPLOYERS TYPICALLY  
CONTRIBUTE 75% OF  
HMO/EPO PREMIUMS  
FOR SINGLES AND 50%  
OF FAMILY PREMIUMS.



Other out-of-pocket costs for employees on HMO/EPO plans usually include office visit copays and prescription drug copays. Across all companies, regular office visit copays are \$25 on average, while specialty visit copays are approximately \$50. Prescription drug copays are typically \$10 for generic drugs, \$40 for formulary drugs, \$70 for non-formulary drugs, and \$150 for specialty drugs.



LOCAL SERVICE. NATIONAL PRESENCE.